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2	STATE OF LOUISIANA			
	BOARD OF COMMERCE & INDUSTRY			
3	LOUISIANA ECONOMIC DEVELOPMENT CORPORATION			
	TAKEN WEDNESDAY, OCTOBER 25, 2023			
4	AT 617 NORTH 3RD STREET			
	BATON ROUGE, LOUISIANA			
5				
6	APPEARANCES:	STAFF:		
7	BOARD MEMBERS:	Frank Favaloro		
	Don Pierson, Secretary	Robin Porter		
8	George Nassar	Tedra Cheatham		
•	Joseph Hollins	Brenda Guess		
9	Marshal Simien	Anne Villa		
1.0	Ronnie Slone	Susan Bigner		
10	Mike Reese	Joyce Metoyer		
11	Vincent St. Blanc	Joleasia Campbell		
11	Travis Holley	Travis Rosenberg		
12	Brad Pope	Melody Lockwood Hud Usie		
1.2	Rickey Fabra Naheen Nassar			
13	Stuart Moss	Kristin Cheng Deborah Simmons		
13	David Toups	Charlie Romaine		
14	Jan Moller	M. Adegbe		
14	Joseph Hollins	Shawn Welcome		
15	Brandon Burris	Liz McCain		
13	Jerald Jones, Chairman	HIZ MCCAIN		
16	Ronnie Slone			
	Marshal Simien			
17	John Walsh			
	Beverly Thompson			
18	Stuart Moss			
19				
20	Roll Call, Deborah Simmons	5		
	Quality Jobs Program, Mich	aela Adegbe		
21	Restoration Tax Abatement	Program, Travis Rosenberg		
	Enterprise Zone Program, J	Toyce Metoyer		
22	Industrial Tax Exemption,	Kristin Cheng/Hud Usie		
23				
24				
25				
		Page 1		
		1436 1		

1 MR. HARVARD: Present. 2 STIPULATION 3 MR. JONES: Present. 4 It is stipulated and agreed by and among 5 the parties that the proceedings taken Wednesday, 6 October 25, 2023 are hereby taken under the 7 Louisiana Code of Civil Procedure for all purposes 8 as permitted under law. The original is to be 9 delivered to and retained by Office of Commerce & 10 Industry 11 MR. HARVARD: Present. 4 MS. SIMMONS: Bread Pope for Bret Allain. 6 MR. POPE: Present. 7 MS. SIMMONS: Representative Stuart 8 Bishop. Jan Moller. 9 MR. MOLLER: Present. 10 MS. SIMMONS: Secretary Don Pierson 11 MR. PIERSON: Present. 12 MS. SIMMONS: George Nassar. 13 MR. NASSAR: Present. 14 MS. SIMMONS: Joseph Hollins. 15 MR. HOLLINS: Present. 16 MS. SIMMONS: Marshal Simien. 17 MR. SIMIEN: Present.	
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15 MR. HOLLINS: Present. 16 MS. SIMMONS: Marshal Simien.	
16 MS. SIMMONS: Marshal Simien.	
17 MR. SIMIEN: Present.	
18 MS. SIMMONS: Ronnie Slone.	
19 MR. SLONE: Present.	
20 MS. SIMMONS: Dr. Woodrow Wilson.	Travis
21 * * * * * * 21 Holley.	
22 Kristine M. Ferachi, Certified Court 22 MR. HOLLEY: Present.	
23 Reporter in and for the State of Louisiana, 23 MS. SIMMONS: Dr. Beverly Thompson	
24 officiated in administering the oath to the witness. 24 MS. THOMPSON: Present.	
25 MS. SIMMONS: John Walsh, proxy for	the
Page 2	Page 4
1 WEDNESDAY, OCTOBER 25, 2023 1 governor.	
2 * * * * * * 2 MR. WALSH: Here.	
3 MR. JONES: Good morning, everyone. Call 3 MR. JONES: We have a quorum.	
4 forth the meeting of Board of Commerce & 4 MS. SIMMONS: We have a quorur	n.
5 Industry for October 2023 will come to order. 5 MR. JONES: Thank you, ma'am.	
6 It is good to see everyone today. 6 Members of the Board, I am going to	o ask a
7 Ms. Simmons will call the roll and make 7 favor of you this morning. I have a flig	I
8 sure we have a quorum. 8 have to catch early, and what I would li	
9 MS. SIMMONS: Good morning, everyone. 9 do with your permission is amend the a	
10 Brandon Burris. 10 move the ITE matters to the beginning	
MR. BURRIS: Here. 11 agenda and handle the matters to the en	
MS. SIMMONS: Mayor Dave Toups. 12 existing agenda, so if that is okay, I wo	I
13 MR. TOUPS: Present. 13 entertain that motion. Motion from Mr	
MS. SIMMONS: Yvette Cola. Guy McInnis. 14 second from Mr. Moss. All in favor say	
15 Rickey Fabra. 15 (Complies.) Any opposition? There be	
16 MR. FABRA: Present. 16 the agenda is amended and we will take	
17 MS. SIMMONS: Manual Fajardo. Stuart 17 matters first.	-r2
18 Moss. 18 Thank you for that accommodation.	
19 MR. MOSS: Here. 19 All right. We have the minutes from	ı the
20 MS. SIMMONS: Representative St. Blanc for 20 August 2023 meeting. I presume you h	I
21 Paula Davis. 21 chance to review them. Do we have a r	
22 MR. ST. BLANC: Here. 22 approve them? Motion from Mr. Nassa	I
23 MS. SIMMONS: Senator Mike Reese. 23 from Mr. Simien. Any questions or con	I
24 MR. REESE: Here. 24 from the Board? There being none. The	I
25 MS. SIMMONS: Kenneth Havard. 25 comments from the public? Hearing no	- 1
Page 3	Page 5

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1	in favor say aye. (Complies.) Any opposition?	1	to the April and August Board packets was seven
2	There being none, the motion carries. Thank	2	hundred and twenty-eight thousand; not ten to
3	you. Thank you for keeping me straight.	3	12 million as communicated to the public and
4	MS. CHENG: Good morning.	4	posted on APF's website for several months.
5	MR. USIE: Good morning.	5	What I said here at the meeting was
6	MR. JONES: Let's go.	6	reported on Fox State Local First and published
7	MR. USIE: We have 14 post-EO 2018 rules,	7	in the Louisiana Illuminator, which has an X
8	new applications.	8	account; that is the old Twitter that had eight
9	202303288, ADA Carbon Solutions Red River,	9	thousand eight hundred and twenty-three views
10	LLC, Red River Parish. 20230059, APF River	10	and 24 reposts the same day. General Honore
11	Partners, LLC, in Jefferson Parish. 20210609,	11	called this corporate welfare on his X-account,
12	Bollinger Shipyards Houma, LLC, Terrebonne	12	which was viewed five thousand nine hundred and
13	Parish. 20230257, Bunge Loaders Croklaan USA,	13	sixty-seven times and reposted 91 times.
14	LLC, Jefferson Parish. 20230310, CF Industries	14	It was published in City Business and
15	Nitrogen, LLC, Ascension Parish. 20220424,	15	further disseminated it on its X account,
16	Delta Treatment Systems, LLC, Livingston	16	LinkedIn and Facebook. It was covered by
17	Parish. 20220426, Fisher Manufacturing	17	Louisiana Weekly, Louisiana Budget Project
18	Services, LLC, Tangipahoa Parish. 20230614,	18	Company misleads locals on high paying jobs.
19	Fisher Manufacturing Services, LLC, Tangipahoa	19	It was covered by News Break and Flipboard, and
20	Parish. 20210539, Foster Poultry Farm LLC,	20	the Daily Dime and the Texas Environmental
21	Union Parish. 20200526, Plastipak Packaging,	21	News, and there may be others I am just not
22	Inc, Rapides Parish. 20200526-A, Plastipak	22	aware of. The articles and links were shared
23	Packaging Inc, Rapides Parish. 20220401,	23	on social media by individuals, as well as
24	Sulphur Solar, LLC, Calcasieu Parish.	24	organizations, community and groups.
25	20200065-B, Weyerhaeuser NR Company in	25	A few days after the first City Business
	Page 6		Page 8
1	Natchitoches Parish, and 20220452, Weyerhaeuser	1	article, a second article came out titled
2	NR Company, Lincoln Parish.	2	Jefferson Parish Residents Angered After
3	MR. JONES: Thank you, sir.	3	Chemical Plant Slashes Job Goals. This article
4	I know we have some folks that want to	4	circulated around. It was covered by Spot in
5	comment on one or two of these presentations,	5	Louisiana, LAI in Baton Rouge, and even
6	but let's go ahead and have a motion on the	6	appeared in the Lake Charles News Now, KTBS
7	floor so we have something to discuss.	7	Channel 3 in Shreveport, and the Madison
8	I have a motion from Mr. Nassar to approve	8	Journal in Tallulah which is up there by
9	these applications; a second from Mr. Slone.	9	Vicksburg. And a few days after that, Greg
10	Any comments at this time, or questions from	10	Larose wrote a commentary saying that
11	the Board? Hearing none. I have a request to	11	conditions create jobs, things like
12	speak from a Ms. Lisa Carlin concerning APF	12	adequately-funded education and modern
13	River Partners.	13	infrastructure and not costly tax incentives
14	MS. CARLIN: Good morning. My name is	14	need to be prioritized in Louisiana.
15	Lisa Carlin. I am a concerned citizen and I	15	This started being a subject of radio
16	live in Jefferson Parish.	16	shows and Gregg Larose's commentary had a far
17	At the August 23rd meeting, I shared my	17	reach. It was re-published in BIZ, which is
18	concerns about American Plant Food River	18	circulated in northwest Louisiana, and it even
19	Partner's public messaging about one hundred	19	appeared in the Longview News Journal, and that
20	plus permanent full-time jobs paying one	20	is Longview, Texas, and there may be others I
21	hundred to a hundred and twenty thousand	21	am not aware of.
22	dollars a year in the information provided to	22	On September 14, the Louisiana Illuminator
23	you in its ITE application, which was 13 jobs	23	reported that the company that reneged on 100
24	averaging just fifty-six thousand dollars a	24	Jefferson Parish jobs still provides
25	year. The projected annual payroll according	25	conflicting numbers.
	Page 7		Page 9

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1	American Plant Food River Partners had	1	have certain questions about the good and the
2	updated its website to say that the project	2	bad.
3	will create 13 direct positions, so that has	3	They get a tax exemption, and what good
4	not changed, and 15 contractor positions with a	4	are they bringing into Jefferson Parish as far
5	weighted average annual salary of more than one	5	as jobs? You know those numbers are in
6	hundred and twenty thousand dollars a year.	6	question. Are they going to bring other
7	This article was re-published in City	7	businesses into Jefferson Parish? Are they
8	Business and circulated on its X account,	8	going to do business in Jefferson Parish as far
9	Facebook page and LinkedIn. It appeared on	9	as restaurants, grocery stores, things like
10	KTBS 3 in Shreveport and was even published in	10	that. They have so few employees, what
11	the Victoria Advocate, and that is Victoria,	11	revenues are they going to bring into our
12	Texas, and there may be others that I am not	12	parish to negate the tax exemption that they
13	aware of.	13	would have.
14	So, I am here today to tell you what	14	So, I am going to be short and sweet.
15	happened after the meeting.	15	River Ridge is about 36,000 residents and
16	I think at this point the general public	16	the association is the only association in
17	is well-informed and not happy about American	17	River Ridge, and we did have a resolution to
18	Plant Foods promises to the local community and	18	ask you to negate this request. So, I will be
19	the information provided to you in its initial	19	short and sweet.
20	ITE application, and APG certified that that	20	MR. JONES: Thank you, ma'am.
21	application information was true and correct	21	Any questions or comments for Ms. Pearson?
22	when it was first submitted back earlier this	22	Thank you, ma'am.
23	year, and now they are manipulating the	23	Do we have someone here from APF? Ask
24	numbers, adding in contractors' salaries to yet	24	them to come forward, because I know there have
25	inflate the average, permanent, full-time	25	been a number of questions from the last
	Page 10		Page 12
1	salaries. And some people have said that this	1	meeting, as well as the media accounts that
2	has made a bad situation even worse.	2	have been, so I think it would be helpful for
3	There is a sense among the public that if	3	the Board to let the company respond to these
4	the Commerce & Industry does nothing, that the		
		4	comments.
5	Board is condoning public deception and opening	5	comments. MR. BILICEK: Yes. And I think you
5 6			
	Board is condoning public deception and opening the flood gates for other ITE applicants to inflate the number of jobs and salaries to get	5	MR. BILICEK: Yes. And I think you
6	the flood gates for other ITE applicants to	5 6	MR. BILICEK: Yes. And I think you deserve that.
6 7	the flood gates for other ITE applicants to inflate the number of jobs and salaries to get	5 6 7	MR. BILICEK: Yes. And I think you deserve that. Good morning. My name is Jerry Bilicek.
6 7 8	the flood gates for other ITE applicants to inflate the number of jobs and salaries to get the support of the public and then reduce those	5 6 7 8	MR. BILICEK: Yes. And I think you deserve that. Good morning. My name is Jerry Bilicek. I am the chief operating officer for the
6 7 8 9	the flood gates for other ITE applicants to inflate the number of jobs and salaries to get the support of the public and then reduce those numbers in order to get the ITE exemptions. The public wants to know what Commerce &	5 6 7 8 9	MR. BILICEK: Yes. And I think you deserve that. Good morning. My name is Jerry Bilicek. I am the chief operating officer for the American Plant Food, and we are excited to be in the great State of Louisiana. We began this
6 7 8 9 10	the flood gates for other ITE applicants to inflate the number of jobs and salaries to get the support of the public and then reduce those numbers in order to get the ITE exemptions. The public wants to know what Commerce & Industry is going to do about this because it	5 6 7 8 9 10	MR. BILICEK: Yes. And I think you deserve that. Good morning. My name is Jerry Bilicek. I am the chief operating officer for the American Plant Food, and we are excited to be in the great State of Louisiana. We began this journey in 2021 looking at the project there at
6 7 8 9 10 11	the flood gates for other ITE applicants to inflate the number of jobs and salaries to get the support of the public and then reduce those numbers in order to get the ITE exemptions. The public wants to know what Commerce & Industry is going to do about this because it is not so much now the APF ITE application as	5 6 7 8 9 10 11	MR. BILICEK: Yes. And I think you deserve that. Good morning. My name is Jerry Bilicek. I am the chief operating officer for the American Plant Food, and we are excited to be in the great State of Louisiana. We began this journey in 2021 looking at the project there at the Waggaman site that Cornerstone owns. We
6 7 8 9 10 11 12 13	the flood gates for other ITE applicants to inflate the number of jobs and salaries to get the support of the public and then reduce those numbers in order to get the ITE exemptions. The public wants to know what Commerce & Industry is going to do about this because it is not so much now the APF ITE application as it is APF's conduct. Thank you.	5 6 7 8 9 10 11 12 13	MR. BILICEK: Yes. And I think you deserve that. Good morning. My name is Jerry Bilicek. I am the chief operating officer for the American Plant Food, and we are excited to be in the great State of Louisiana. We began this journey in 2021 looking at the project there at the Waggaman site that Cornerstone owns. We were really excited about the opportunity there
6 7 8 9 10 11 12 13 14	the flood gates for other ITE applicants to inflate the number of jobs and salaries to get the support of the public and then reduce those numbers in order to get the ITE exemptions. The public wants to know what Commerce & Industry is going to do about this because it is not so much now the APF ITE application as it is APF's conduct. Thank you. MR. JONES: Thank you, Ms. Carlin.	5 6 7 8 9 10 11 12 13 14	MR. BILICEK: Yes. And I think you deserve that. Good morning. My name is Jerry Bilicek. I am the chief operating officer for the American Plant Food, and we are excited to be in the great State of Louisiana. We began this journey in 2021 looking at the project there at the Waggaman site that Cornerstone owns. We were really excited about the opportunity there because we are taking something that we are
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6 7 8 9 10 11 12 13 14	the flood gates for other ITE applicants to inflate the number of jobs and salaries to get the support of the public and then reduce those numbers in order to get the ITE exemptions. The public wants to know what Commerce & Industry is going to do about this because it is not so much now the APF ITE application as it is APF's conduct. Thank you. MR. JONES: Thank you, Ms. Carlin.	5 6 7 8 9 10 11 12 13 14	MR. BILICEK: Yes. And I think you deserve that. Good morning. My name is Jerry Bilicek. I am the chief operating officer for the American Plant Food, and we are excited to be in the great State of Louisiana. We began this journey in 2021 looking at the project there at the Waggaman site that Cornerstone owns. We were really excited about the opportunity there because we are taking something that we are going to be recycling, cutting down on pollution, and actually creating something that
6 7 8 9 10 11 12 13 14 15 16 17	the flood gates for other ITE applicants to inflate the number of jobs and salaries to get the support of the public and then reduce those numbers in order to get the ITE exemptions. The public wants to know what Commerce & Industry is going to do about this because it is not so much now the APF ITE application as it is APF's conduct. Thank you. MR. JONES: Thank you, Ms. Carlin. Any questions or comments for Ms. Carlin? Thank you very much. We have Ms. Nancy Pearson.	5 6 7 8 9 10 11 12 13 14 15 16	MR. BILICEK: Yes. And I think you deserve that. Good morning. My name is Jerry Bilicek. I am the chief operating officer for the American Plant Food, and we are excited to be in the great State of Louisiana. We began this journey in 2021 looking at the project there at the Waggaman site that Cornerstone owns. We were really excited about the opportunity there because we are taking something that we are going to be recycling, cutting down on
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6 7 8 9 10 11 12 13 14 15 16 17 18 19	the flood gates for other ITE applicants to inflate the number of jobs and salaries to get the support of the public and then reduce those numbers in order to get the ITE exemptions. The public wants to know what Commerce & Industry is going to do about this because it is not so much now the APF ITE application as it is APF's conduct. Thank you. MR. JONES: Thank you, Ms. Carlin. Any questions or comments for Ms. Carlin? Thank you very much. We have Ms. Nancy Pearson. MS. PEARSON: Good morning. THE COURT: Hello, Ms. Pierson.	5 6 7 8 9 10 11 12 13 14 15 16 17 18 19	MR. BILICEK: Yes. And I think you deserve that. Good morning. My name is Jerry Bilicek. I am the chief operating officer for the American Plant Food, and we are excited to be in the great State of Louisiana. We began this journey in 2021 looking at the project there at the Waggaman site that Cornerstone owns. We were really excited about the opportunity there because we are taking something that we are going to be recycling, cutting down on pollution, and actually creating something that can be very sustainable for the American farmer. There is a waste product there that is
6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	the flood gates for other ITE applicants to inflate the number of jobs and salaries to get the support of the public and then reduce those numbers in order to get the ITE exemptions. The public wants to know what Commerce & Industry is going to do about this because it is not so much now the APF ITE application as it is APF's conduct. Thank you. MR. JONES: Thank you, Ms. Carlin. Any questions or comments for Ms. Carlin? Thank you very much. We have Ms. Nancy Pearson. MS. PEARSON: Good morning. THE COURT: Hello, Ms. Pierson. MS. PEARSON: I am Nancy Pearson and I am	5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	MR. BILICEK: Yes. And I think you deserve that. Good morning. My name is Jerry Bilicek. I am the chief operating officer for the American Plant Food, and we are excited to be in the great State of Louisiana. We began this journey in 2021 looking at the project there at the Waggaman site that Cornerstone owns. We were really excited about the opportunity there because we are taking something that we are going to be recycling, cutting down on pollution, and actually creating something that can be very sustainable for the American farmer. There is a waste product there that is being put in the ground right now. We are
6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	the flood gates for other ITE applicants to inflate the number of jobs and salaries to get the support of the public and then reduce those numbers in order to get the ITE exemptions. The public wants to know what Commerce & Industry is going to do about this because it is not so much now the APF ITE application as it is APF's conduct. Thank you. MR. JONES: Thank you, Ms. Carlin. Any questions or comments for Ms. Carlin? Thank you very much. We have Ms. Nancy Pearson. MS. PEARSON: Good morning. THE COURT: Hello, Ms. Pierson. MS. PEARSON: I am Nancy Pearson and I am president of the River Ridge Community	5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	MR. BILICEK: Yes. And I think you deserve that. Good morning. My name is Jerry Bilicek. I am the chief operating officer for the American Plant Food, and we are excited to be in the great State of Louisiana. We began this journey in 2021 looking at the project there at the Waggaman site that Cornerstone owns. We were really excited about the opportunity there because we are taking something that we are going to be recycling, cutting down on pollution, and actually creating something that can be very sustainable for the American farmer. There is a waste product there that is being put in the ground right now. We are going to turn that into something commercially
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1 in the last meeting. Obviously I sat here and 1 values engineering, so you can imagine, you 2 2 heard some comments a few minutes ago from have got payroll issues, you have got 3 3 several contacts that came forward. construction issues. So, yes. 4 Let me remind people that like most big 4 MR. HOLLINS: Is Louisiana competing 5 5 ideas and projects, you start out with a clean against another state or another locality for 6 piece of paper and you put the project 6 this investment? 7 together, and as you go through engineering and 7 MR. BILICEK: We are based in Texas and we 8 8 your cost estimates, you determine how you have some opportunities there as well. 9 9 should modify the project so that it can move There are some unique advantages of why if 10 forward. It has been determined by our board, 10 want to be here. Great Mississippi River is a 11 board of directors that we need to do this in 11 very big artery for the import of fertilizer. 12 phases, and what has happened over the last 12 12 We would be building the facility right on the 13 months, we have had things like interest rates 13 river and displacing probably a million tons 14 that come into play, we have had inflation 14 that is imported from outside the United 15 rates at its head, and let's not forget about 15 States. 16 16 the geopolitical issues that are happening in So, we would be bringing US jobs here and 17 our world. 17 displacing not only a carbon footprint of 18 This evolution of this project has been 18 product being brought up, creating job 19 active and communicated to over 60 state --19 security, but also more food security. 20 20 meetings in Jefferson Parish. Our application MR. HOLLINS: But at the moment, this is 21 today is only about Phase I of this project. 21 not a competition between Louisiana and another 22 22 The job and payroll information, including this potential site where you are considering the 23 23 application that you have before you, is again same investment? 24 24 on Phase I. Twenty-eight jobs. Approximately MR. BILICEK: No, sir. 25 3.7 million dollars in annual payroll. 25 MR. JONES: Mr. Pierson? Page 14 Page 16 1 1 MR. PIERSON: There seems to be an We do have every intent to fulfill our 2 2 dreams of putting this big facility in like information disconnect, and we heard some of 3 what we talked about; however, we must do it in 3 the comments from the public, and do you have 4 phases. Local officials are well aware of how 4 any explanation, or can you eliminate maybe a 5 5 this project is being rolled out and little bit of why there is this perception of 6 communicated on the phase approach. Before 6 what maybe appears to be a bate and switch, but 7 7 there are any jobs, the payroll, the tax I know from working over the past year with 8 8 associated with Phase I and our project as corporations, that they did not put out in my 9 9 view misinformation, but some things changed local stakeholders are expecting and asking for 10 10 them to consider this over the next 60 days. along the way, and I just wanted to understand 11 I am here to answer any questions that the 11 that, how that happened in terms of the 12 12 Board may have or anyone else. Thank you. external audience that is trying to get some 13 MR. JONES: Any questions or comments from 13 clarity around the issues. 14 the Board? Mr. Hollins. 14 MR. BILICEK: Certainly. 15 15 MR. HOLLINS: Just one question. As we started on this project, there was a 16 If you for some reason do not get the 3.6 16 larger volume amount of production, and as we looked at the market, what it can absorb 17 million dollar a year tax break from this 17 18 Board, will you still move forward with the 18 without causing market disruption, we felt that 19 19 investment? a four hundred and twenty thousand ton facility 20 MR. BILICEK: Well, obviously we are 20 was the adequate number; hence, we downsized a 21 21 looking at all financial aspects of it, so of number of granulators that would be involved. 22 22 course, that is of consideration, but it is We also changed working with our potential 23 not, it will not kill us, but it will have a 23 capital partners. They said, look, you need to 24 24 drastic bottom-line effect on the project. do this in phases; however, when we went 25 I mean, every dollar we are going through 25 through the permitting process, which would

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1 include the Corp air permitting and all 2 what-have you, we submitted that from the 3 project because that is a process that stands 4 project ocause that is a process that stands 5 on its own for each of those permitting 6 applications. 7 With respect to ITE is we get to the 8 immediate phase that we are involved right now. 9 That is what we are willing to commit to you 10 today to move forward, but as I have shared 11 with the Board, we have every intention or 12 desire on a much larger project. We are just 13 required based on our capital structure to say, 14 let's do Phase I first. That is how we got to 16 MR. PIERSON: So, outside interests looked 18 acw the IT application, it was not in alignment 19 there and they were making the assumption that 10 there was a full commitment when, in fact, that 10 the was a full commitment when, in fact, that 11 the was not the intention that you had initially. 12 MR. BILICEK: That is correct. Thank you. 14 let obscibled in the community. This is a 15 co-location with - Cornerstone has a number of 25 industry into the vicinity, but this is a 26 co-location with existing industry; is that 27 correct? 28 MR. BILICEK: That is correct, and plus, 38 we are bringing state-of-the-art technology to 39 the definition of the desired in the community. This is a 30 co-location with existing industry; is that 40 colocation with existing industry; is that 50 correct? 41 colocation with existing industry; is that 51 correct? 42 MR. BILICEK: That is correct, and plus, 43 was a gagin, helping with food security in 44 the three was a full commitment of industry into the vicinity, but this is a 45 colocation with existing industry; is that 46 colocation with existing industry; is that 47 in the United States, displacing imports. 48 required based on our capital structure to say, 49 the was red to tell people what we were doing the command on the command of				
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20 before the local governing authorities and 20 coincide with the numbers originally 21 public meeting and that sort of thing. 21 communicated to the community? 22 Has there been any vote by any public 22 MR. BILICEK: Yes, sir. 23 entity up or down, pro or con concerning your 24 project to this point? 24 phases? 25 MR. BILICEK: No. 25 MR. BILICEK: As we have laid out the	19	comments that have been made by the company	19	expenditure numbers, will those numbers
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25 MR. BILICEK: No. 25 MR. BILICEK: As we have laid out the		• • • • • • • • • • • • • • • • • • • •		
Page 19 Page 21	25	MR. BILICEK: No.	25	•
	I	Page 19		Page 21

1			
1	scope, that is correct.	1	Mr. Slone, motion; second, Mayor Toups.
2	MR. JONES: Kristin, y'all stop me when I	2	Any questions or comments from the Board?
3	start lying here, okay.	3	Hearing none. Any comments from the public?
4	As I appreciate this ITELL process, today	4	Hearing none. All in favor say aye.
5	is step 1. You come before the Board, and the	5	(Complies.) Any opposition? There is none.
6	Board either thumbs up or thumbs down your	6	Those matters will be deferred to the next
7	application, and at that point you then go to	7	meeting.
8	each local governing entity within the Parish	8	MR. USIE: 20150293-A, BASF Corporation,
9	or within the community you are going to be	9	Ascension Parish. 20150991, BSF Corporation,
10	working, and at that point you make commitments	10	Ascension Parish. 20152048, BASF Corporation,
11	that you will be held to that.	11	Concordia Parish. 20151323, DOW Chemical
12	MR. BILICEK: Right. I am right.	12	Company, West Baton Rouge Parish. 20160708,
13	MS. CHENG: That is correct.	13	Flowpam, Inc, Iberville Parish. 20160175-B,
14	MR. JONES: So, the commitments that	14	Hood Container, LLC, West Feleciana Parish.
15	matters from a legal perspective and from a	15	201615946, International Paper Company, DeSoto
16	regulatory perspective are the commitments you	16	Parish. 20161546-A, International Paper
17	have made to this Board in your application and	17	Company, DeSoto Parish. 20161492, Pod Pack
18	we will vote on today, and will also be those	18	International, LLC, East Baton Rouge Parish.
19	commitments that you will make to the local	19	20161494, Rain CII Carbon, LLC, St. Bernard
20	community once you walk out of this meeting as	20	Parish. 20151126-B, UTLX Manufacturing, LLC,
21	soon as your application is approved.	21	Rapides Parish. 20120041-B, Union Carbide
22	MR. BILICEK: Yes, sir.	22	Corporation, St. Charles Parish. 20141263-A,
23	MR. JONES: So, those commitments of the	23	Union Carbide Corporation, St. Charles Parish
24	stage 1 are the commitments that were actually	24	and 2016066-A, Westlake Vinyls Company, LP,
25	made to the community; is that fair?	25	Ascension Parish.
	Page 22		Page 24
1	MR. BILICEK: That is accurate, yes, sir.	1	MR. JONES: Entertain a motion to approve
2	MR. JONES: All right. That is what I	2	these Pre-EO renewals. Motion, Mr. Moss;
3	thought we had here, but I wanted to be sure I	3	second Mr. St. Blanc. Any questions or moments
	understood it correctly.		second in St. Blanc. This questions of moments
4	understood it correctly.	4	from the Board? Hearing none. Any comments
5	Okay. Any other questions or comments	4 5	· -
	•		from the Board? Hearing none. Any comments
5	Okay. Any other questions or comments	5	from the Board? Hearing none. Any comments from the public? There being none. All in
5 6	Okay. Any other questions or comments from the Board? Any other comments from the	5 6	from the Board? Hearing none. Any comments from the public? There being none. All in favor say aye. (Complies.) Any opposition?
5 6 7	Okay. Any other questions or comments from the Board? Any other comments from the public? Thank you very much. Anything else	5 6 7	from the Board? Hearing none. Any comments from the public? There being none. All in favor say aye. (Complies.) Any opposition? There is none; motion carries.
5 6 7 8	Okay. Any other questions or comments from the Board? Any other comments from the public? Thank you very much. Anything else from you, Mr. Bilicek and/or Mr. Leonard?	5 6 7 8	from the Board? Hearing none. Any comments from the public? There being none. All in favor say aye. (Complies.) Any opposition? There is none; motion carries. MR. USIE: Next we have one late pre-EO
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5 6 7 8 9 10 11 12 13 14 15 16 17 18 19	Okay. Any other questions or comments from the Board? Any other comments from the public? Thank you very much. Anything else from you, Mr. Bilicek and/or Mr. Leonard? MR. BILICEK: No, sir. Thank you for the time. MR. JONES: Thank you very much. Hearing none right now we have a motion to approve all of these in globo. If you wish to pull any one out and handle them individually, we can certainly do that; otherwise, are you ready to vote? All in favor say aye. (Complies.) There are none; the motion carries. Next. MR. USIE: Next we have 16 Pre-EO renewal	5 6 7 8 9 10 11 12 13 14 15 16 17 18 19	from the Board? Hearing none. Any comments from the public? There being none. All in favor say aye. (Complies.) Any opposition? There is none; motion carries. MR. USIE: Next we have one late pre-EO renewal application, 20161405, Linde, Inc., Calcasieu Parish. Initial contract expiration date 12/21/22; late renewal request date August 23, 2023. MR. JONES: I have some folks that have asked to speak to this issue. Before we do that, let's have them speak first and we can clear all that up, and then we will have our motion based on what we learn. First Mr. Braxton. Mr. Rodney Braxton. MR. BRAXTON: Yes.
5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	Okay. Any other questions or comments from the Board? Any other comments from the public? Thank you very much. Anything else from you, Mr. Bilicek and/or Mr. Leonard? MR. BILICEK: No, sir. Thank you for the time. MR. JONES: Thank you very much. Hearing none right now we have a motion to approve all of these in globo. If you wish to pull any one out and handle them individually, we can certainly do that; otherwise, are you ready to vote? All in favor say aye. (Complies.) There are none; the motion carries. Next. MR. USIE: Next we have 16 Pre-EO renewal applications. Two are requesting to be	5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	from the Board? Hearing none. Any comments from the public? There being none. All in favor say aye. (Complies.) Any opposition? There is none; motion carries. MR. USIE: Next we have one late pre-EO renewal application, 20161405, Linde, Inc., Calcasieu Parish. Initial contract expiration date 12/21/22; late renewal request date August 23, 2023. MR. JONES: I have some folks that have asked to speak to this issue. Before we do that, let's have them speak first and we can clear all that up, and then we will have our motion based on what we learn. First Mr. Braxton. Mr. Rodney Braxton. MR. BRAXTON: Yes. Good morning, Mr. Chairman and members.
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1 office, Tom Dalton, and Boyd who are also here. 1 more than one department that would follow 2 2 If you have any questions, he can address them. these things, make sure the paperwork is filed 3 3 And so, we are here to speak in favor of in a timely fashion. Late last year there was 4 4 some transitioning, and the folks that were our renewal application. We know that it was 5 5 filed late, and we recognize that. We also responsible for this missed it quite frankly, 6 6 recognize that the Board has several options. and I hate to use the word falls through the 7 We would like to get the full five-year 7 cracks, but that is literally what happened. 8 8 Once we discovered it -- and during this extension. We have met every measure in terms 9 9 of investment in jobs, et cetera. Over the transition, one of the things that they focused 10 last ten years, Linde has invested more than a 10 on was making sure that their processes were in 11 11 billion dollars in Louisiana. We expect to place so that stuff like this will not happen 12 invest over a half a billion over the next few 12 again in the future. And so, that is ongoing, 13 13 but it certainly was a mistake. I mean, I know 14 14 that might not be the thing that you want to So, we just want to be here to make our 15 15 case that hopefully you will because of hear, but it is the reality of it. 16 investment and jobs and a commitment, that you 16 What I want to make clear is, as I said 17 will see to give us a five-year extension. 17 before, as far as the investments of the job, 18 18 I do not know if Stacy would like to say et cetera, and what goes into the heart of this 19 19 anything. program; not to say that filing an extension is 20 20 MS. HARDY: Hi, I am Stacy Hardy. I am not, but the money and investment and the jobs, 21 21 we have met other benchmarks as far as we are the commercial director of southeast Louisiana. 22 22 I handle all new business, existing business in concerned, and have done that and will continue 23 23 Louisiana. to do that in the future. 24 24 Other than being the director, I am also a MR. JONES: Thank you, Mr. Braxton. 25 local Louisianian. I was born and raised here. 25 MR. BRAXTON: Rodney is fine. Page 28 1 0I went to LSU, and I understand the importance 1 MR. JONES: Somebody did not do their job, 2 2 of this program and what this program is to or somebody -- this was somebody left their job 3 3 Louisiana. and there was a vacancy and it was overlooked? 4 Linde, as Rodney has stated, has spent 4 MR. BRAXTON: That did happen. There was 5 5 close to a billion dollars in investment over a vacancy for a time, and I cannot determine 6 the last ten years. Over the next three to 6 whether if somebody did or did not do their job 7 7 seven years, we expect to spend another half a because they could have been filing others and 8 8 just missed this one, right? So, it was not a billion dollars in Louisiana. 9 Louisiana is critical to the success of 9 question of not doing their jobs, but this one 10 10 Linde. Just as Rodney stated, when we do a was missed. There was a vacancy. There is no 11 project, we do a project. When we say we are 11 longer a vacancy there. There was a different 12 12 going to do a project, we do the project. We structure. That structure is gone. The 13 are asking simply, as Rodney stated, for the 13 processes and procedures are in place. 14 five-year renewal, so we thank you for your 14 Quite frankly, as soon as we discovered 15 15 time today as we proceed. what happened, we filed and it was not until 16 16 August when that occurred, and I should also MR. JONES: All right. 17 So, we need to know what happened and what 17 note that you might want to record this or have 18 led to the late filing. Who wants to address 18 the court reporter read it back, because I will 19 19 be back next month to say the same thing for a 20 MR. BRAXTON: Well, I can make some 20 different project in Ascension. It happened 21 comments on it, and if those comments prove to 21 twice. We rectified the situation, and we are 22 22 be unsatisfactory, we have much more qualified going to continue our commitment to the state. 23 people here to do that; however, as I 23 We just need to make sure the procedures we 24 24 understand what happened, is that there were have in place prevent this from ever happening 25 processes in place previously that involved 25 again. I think that is what we all believe we

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1	have.	1	questioning your commitment to Louisiana or
2	MR. JONES: All right.	2	your investment, that is wonderful and I thank
3	Any questions or comments from the Board	3	you very much. We can make exceptions.
4	to Mr. Braxton or Ms. Hardy?	4	If there had been a hurricane, some
5	MR. MOSS: Mr. Chairman, I would like to	5	insurgents, something like that, some Act of
6	approve their renewal.	6	God, then I might take a different view. I am
7	MR. JONES: Is that a motion to approve?	7	just making sure myself that it was error, and
8	With penalty or without a penalty?	8	in cases our precedent as a Board is that
9	MR. MOSS: Without.	9	when happens, we are approving a one-year
10	MR. ST. BLANC: I will second.	10	period.
11	MR. JONES: So, we have a motion and a	11	MR. JONES: Hollins?
12	second from Mr. St. Blanc.	12	MR. HOLLINS: How late was the
13	MR. MOLLER: We have had a lot of cases	13	application?
14	like this in the past. Everybody who comes up	14	MR. USIE: It was due by December 31, 2022
15	here with a late renewal has an explanation.	15	and the request was received August 23, 2023.
16	It is almost always a mistake, and our	16	MR. JONES: There was a request from
17	precedent as a board member has been to do a	17	Mr. Moller for a substitute motion. Mr. Moss
18	one-year penalty for each year that it is late.	18	and St. Blanc, would you accept the substitute
19	I am sympathetic to your plight, but my	19	motion? No, okay. All right.
20	concern is, if we set a precedent here, then	20	Any other questions or comments from the
21	everybody who makes a paperwork mistake or has		Board? Any comments from the public? We have
22	some kind of back office malfunction is going	22	a motion to approve without penalty; all in
23	to feel entitled to the same courtesy from this	23	favor say aye. (Complies.) All opposed? I do
24	Board and then we might as well do away with	24	not believe that is an unclear vote. I am not
25	the penalties and this process.	25	going to call for a roll call; the motion
	Page 30		Page 32
1	So, I would make a substitute motion to	1	carries. Thank you very much. Next.
2	approve with a one-year penalty.	2	MR. USIE: Next we have two post-EO 2018
3	MR. BRAXTON: May I comment, Mr. Chairman?	3	rules, timely renewals. 2010072, Cortec, LLC
4	MR. JONES: Okay, Mr. Braxton.	4	Terrebonne Parish. 20170492, Louisiana Sugar
5	MR. BRAXTON: And I recognize and respect	5	Cane Cooperative, Inc, St. Martin Parish.
6	what Mr. Moller said, so I will suggest to you	6	MR. JONES: These are Post-EO 2018 rules,
7	this. I think in each instance it should stand	7	straight renewals. You will notice there are
8	on its own merit, and that is number 1, and the	8	noncompliance information in your packet;
9	investment that we have made and the commitment	9	however, all those noncompliances were dealt
10	I think should carry some weight I believe, but	10	with at the time they arose, so from a
11	I would also suggest to you that if you change	11	practical standpoint, those have been dealt
12	the or stick to the precedent, then the	12	with. What is the pleasure of the Board for
13	agenda should offer up only two options. It	13	these renewals?
14	gives you the discussion to give the five-year	14	Is there a motion to approve? Do I have a
15	extension, and I think that each case again	15	motion? Motion from Mr. Slone; second Mr. St.
16	rests on its own laurels, and we believe that,	16	Blanc. Any questions or comments from the
17	yes, we made a mistake. Other people can claim	17	Board? Any comments from the public? Hearing
18	that, but we also believe that our longterm	18	none. All in favor say aye. (Complies.) Any
19	investment into this we have literally	19	opposition? There being none, the motion
20	changed the market in terms of hydrogen. There	20	carries.
21	are things that we have done here. I get it.	21	MR. USIE: Next we have name change in
22	That may not resonate with you and does not	22	name only requests. Bercen Chemicals, LLC,
23	change your feeling about it, but it is an	23	contracts 20200094 and 20200094-A in Livingston
24	option available to the Board.	24	Parish changing their name to Aurorium in
25	MR. MOLLER: I understand, and I am not	25	Denham Springs, LLC.
	Page 31		Page 33

1	MR. JONES: Motion to approve this change	1	MR. JONES: Because they were too
2	in name? Mr. Pope; second by Mr. Simien. Any	2	efficient.
3	comments or questions from the Board? There	3	MS. CHENG: Yes.
4	being none. Any comments from the public?	4	MR. JONES: Got it. We do not get that
5	Hearing none. All in favor say aye.	5	very often.
6	(Complies.) Any opposition? There is none;	6	Do I have a motion to approve?
7	the motion carries.	7	Mr. Nassar; second Mr. Simien. Any questions
8	MR. USIE: We have two change in location	8	or comments from the Board? Hearing none. Any
9	only requests. Cortec, LLC, 20180072 and	9	comments from the public? There being none.
10	20180072-A in Terrebonne Parish. Previous	10	All in favor say aye. (Complies.) Opposition?
11	location, 196 Equity Drive, Houma, Louisiana	11	There is none; the motion carries.
12	70360, changing it to 220 Equity Boulevard in	12	MS. CHENG: The next one is PCS Nitrogen
13	Houma, Louisiana 70360.	13	Fertilizer, LP, contract is 20220103 and
14	MR. JONES: Do we have a motion to approve	14	20220104, Nitrogen Fertilizer, LP, are
15	change of location? Mayor Toups; second from	15	requesting to amend their section 4.02A for
16	Mr. Moller. Any questions or comments from the	16	contracts 20220103 and 20220104, to extend the
17	Board? There being none. Comments from the	17	originally post commencement of operations
18	public? There is none. All in favor say aye.	18	dated from March 31st, 2027 to March 31, 2030.
19	(Complies.) Any opposition? There is none;	19	MR. JONES: As I appreciate the
20	motion carries.	20	information from the packet, this is basically
21	MR. USIE: We have one cancellation	21	based on issues arising over the last two or
22	request, Bollinger Algiers, LLC, 20151877-PT in	22	three years, supply chain, et cetera, et
23	Orleans Parish. Company is requesting	23	cetera?
24	cancellation.	24	MS. CHENG: I believe so.
25	MR. JONES: Motion to approve this	25	MR. JONES: Do we have someone here from
	Page 34		Page 36
1	cancellation. Mr. Nassar; second from Mr.	1	PCS? Please come forward. Thank you. State
2	Moss. Any questions or comments from the	1 2	PCS? Please come forward. Thank you. State your name and your position with the company
2 3	Moss. Any questions or comments from the Board? There is none. Any comments from the		-
2 3 4	Moss. Any questions or comments from the Board? There is none. Any comments from the public? There is none. All in favor say aye.	2	your name and your position with the company please. MR. DIAMOND: My name is Adam Diamond. I
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2 3 4 5 6	Moss. Any questions or comments from the Board? There is none. Any comments from the public? There is none. All in favor say aye. (Complies.) Any opposition? There is none; the motion carries. Special requests.	2 3 4	your name and your position with the company please. MR. DIAMOND: My name is Adam Diamond. I
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	Moss. Any questions or comments from the Board? There is none. Any comments from the public? There is none. All in favor say aye. (Complies.) Any opposition? There is none; the motion carries. Special requests. MS. CHENG: We have three special requests. MS. CHENG: We have three special requests. The first one is from Louisiana Green Fuel, LLC, contract 20210624. Louisiana Green Fuel, LLC is requesting to amend their existing exhibit A agreement for contract 20210624-ITE, to add an additional year to the project in order to account for an additional year of assets coming into service earlier than anticipated, originally anticipated when filing the front-end application at the end of 2022. MR. JONES: All right. So, basically they are moving out thethey are moving up or they are moving up. MS. CHENG: They are moving up. MR. JONES: That is what I thought. Okay. Any MS. CHENG: Essentially their exemptions	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	your name and your position with the company please. MR. DIAMOND: My name is Adam Diamond. I am the director of government and industry affairs for PCS Nitrogen. MR. JONES: Okay. Tell us what happened here. MR. DIAMOND: I think you just hit it right on the head. Unlike the previous company, we are a little bit less efficient. MR. JONES: I realized as soon as I said that, I slapped everybody else and I apologize for that. MR. DIAMOND: That is it in a nutshell. I mean, we have had market condition changes, several unanticipated challenges resulting from supply-chain delays, higher inflation, interest rates, unanticipated resource availability constraints, all of those things have basically pushed this project back a little bit longer than we originally anticipated.

		1	1.0
1	some initial construction. We have invested	1	recommendation.
2	over a hundred million dollars so far on the	2	Next is contract 2016186151 that was 51
3	front-end engineering. We are still moving	3	was not compliant for the 2018 reporting
4	forward with permit applications with	4	period. Exhibit A required the company retain
5	Department of Environmental Quality.	5	565 jobs with fifty five million two hundred
6	MR. JONES: Have you reached a final	6	and eighty-one thousand seven hundred and
7	investment decision yet?	7	eighty-five dollars in payroll. The actual
8	MR. DIAMOND: We have not.	8	jobs retained was five hundred and fifty-six
9	MR. JONES: Are you waiting on permitting	9	with fifty-six million one hundred and
10	and that sort of thing?	10	ninety-one thousand five hundred and twenty
11	MR. DIAMOND: We are waiting on permit, we	11	dollars in payroll. This filing is
12	are looking at market conditions.	12	noncompliant with the job portion only.
13	In essence, we have slowed the project	13	The parish did not respond with a
14	down a little bit in terms of making that final	14	recommendation, and the school board nor the
15	investment decision due to all of these changes	15	sheriff granted an exemption for the initial
16	in the market.	16	application, so they do not apply.
17	MR. JONES: So, you are how far along	17	Last we have contract 20170177 that is
18	are you in the permitting?	18	noncompliant for both 2019 and 2020 reporting
19	MR. DIAMOND: We are cautiously optimistic	19	periods. The exhibit A required the company
20	that we will get our permit within the next	20	retain 554 jobs with fifty-five million two
21	month so we can start construction by the end	21	hundred and eighty-one thousand seven hundred
22	of December.	22	and eighty-five dollars in payroll. For 2019
23	MR. JONES: Okay. Thank you are for that.	23	the actual jobs retained was five hundred and
24	We have a motion on PCS Nitrogen	24	seventy-six with fifty-five million two hundred
25	Fertilizer, LP's request to extend their Page 38	25	and ninety-eight thousand three hundred and Page 40
	-		
1	proposed commencement of operation date. We	1	fifty-eight dollars in payroll. The filing is
2	have a motion from Mr. Simien to approve;	2	noncompliant due to the late filing only. The
3	second from Mr. Hollins. Any questions or	3	filing was due August 23, 2020, but not
4	comments from the Board? Any comments from the	4	received until July 11, 2021. The Parish did
5	public? Hearing none, all in favor say aye.	5	not respond with a recommendation, and the
6	(Complies.) Any opposition? There being none,	6	school board nor the sheriff granted an
7	the motion carries. Thank you for your	7	exemption for the initial application, so they
8	investment.	8	do not apply Har the IIIII reporting period
9			do not apply. For the 2020 reporting period,
l	MR. DIAMOND: Thank you very much.	9	the actual jobs retained was five hundred and
10	MR. USIE: Next we have noncompliant	10	the actual jobs retained was five hundred and eighty-six with sixty-one million five hundred
11	MR. USIE: Next we have noncompliant contracts following the post-EO 2017 rules. We	10 11	the actual jobs retained was five hundred and eighty-six with sixty-one million five hundred and thirty-nine thousand one hundred and
11 12	MR. USIE: Next we have noncompliant contracts following the post-EO 2017 rules. We have three contracts for Packaging Corporation	10 11 12	the actual jobs retained was five hundred and eighty-six with sixty-one million five hundred and thirty-nine thousand one hundred and thirty-four dollars in payroll. This filing is
11 12 13	MR. USIE: Next we have noncompliant contracts following the post-EO 2017 rules. We have three contracts for Packaging Corporation of America in Beauregard Parish that are	10 11 12 13	the actual jobs retained was five hundred and eighty-six with sixty-one million five hundred and thirty-nine thousand one hundred and thirty-four dollars in payroll. This filing is also noncompliant due to the late filing only.
11 12 13 14	MR. USIE: Next we have noncompliant contracts following the post-EO 2017 rules. We have three contracts for Packaging Corporation of America in Beauregard Parish that are noncompliant. Contract 20161623 was	10 11 12 13 14	the actual jobs retained was five hundred and eighty-six with sixty-one million five hundred and thirty-nine thousand one hundred and thirty-four dollars in payroll. This filing is also noncompliant due to the late filing only. It was due April 30, 2021, but not received
11 12 13 14 15	MR. USIE: Next we have noncompliant contracts following the post-EO 2017 rules. We have three contracts for Packaging Corporation of America in Beauregard Parish that are noncompliant. Contract 20161623 was noncompliant for the 2019 reporting period.	10 11 12 13 14 15	the actual jobs retained was five hundred and eighty-six with sixty-one million five hundred and thirty-nine thousand one hundred and thirty-four dollars in payroll. This filing is also noncompliant due to the late filing only. It was due April 30, 2021, but not received until July 11, 2021. The Parish did not
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11 12 13 14 15 16 17 18 19 20 21 22 23	MR. USIE: Next we have noncompliant contracts following the post-EO 2017 rules. We have three contracts for Packaging Corporation of America in Beauregard Parish that are noncompliant. Contract 20161623 was noncompliant for the 2019 reporting period. The exhibit A agreement required five hundred and thirty-two jobs with fifty-five million six hundred and thirty-three thousand two hundred and forty dollars in payroll. The actual jobs retained was five hundred and seventy-three with fifty-four million nine hundred and seventy-five thousand eight hundred and seventy-four dollars in payroll. The filing is	10 11 12 13 14 15 16 17 18 19 20 21 22 23	the actual jobs retained was five hundred and eighty-six with sixty-one million five hundred and thirty-nine thousand one hundred and thirty-four dollars in payroll. This filing is also noncompliant due to the late filing only. It was due April 30, 2021, but not received until July 11, 2021. The Parish did not respond with a recommendation, and the school board nor sheriff granted the exemption. MR. JONES: I want to see if I can summarize this in a way that makes some sense. So, for the first contract, they did not they me their payroll obligation; did not meet their jobs' obligation. And the second contract, they met their jobs' application, but

1	they cannot meet their payroll, and the second	1	MR. JONES: Thank you. What is the
2	they did not meet the jobs.	2	pleasure of the Board? There is a motion to
3	MR. JONES: That is why I have all of	3	MR. REESE: Mr. Chairman, I would be glad
4	y'all to keep me straight. The third contract	4	to make a motion.
5	they certainly filed it late. They met their	5	MR. JONES: Approve without penalty? We
6	jobs and payroll obligation?	6	have a motion to approve without penalty from
7	MR. USIE: Correct.	7	Mr. Reese; second by Mr. Thompson. Any further
8	MR. JONES: And the parish of Beauregard	8	questions or comments from the Board? There
9	apparently does not care.	9	being none. Any comments from the public?
10	MR. USIE: Correct.	10	Hearing none. All in favor say aye.
11	MR. JONES: I am sorry, but that is my	11	(Complies.) Any opposition? There being none,
12	interpretation when I see no response. All	12	the motion carries.
13	right. What is the pleasure of the Board?	13	MR. USIE: Next we have noncompliant
14	Mr. Chairman I mean, Mr. Secretary. I am	14	contracts following the post-EO 2018 rules.
15	about to give you my job.	15	We have two contracts, number 20180149 and
16	MR. PIERSON: This is just really more of	16	20181049-A for Diversified Foods and
17	I want to make an observation here for the	17	Seasonings, LLC, in St. Tammany Parish. They
18	Board and there are some members here today	18	are both non-compliant for the 2022 reporting
19	that do not always attend our meetings, but	19	period. The exhibit A for both contracts, the
20	when they say this is out of compliance, that	20	company is to create and maintain 44 jobs with
21	draws your attention. That causes some	21	one million two hundred and forty-five thousand
22	concern, and it is their, the staff's	22	two hundred dollars in payroll. The actual
23	responsibility to point out that it is not	23	jobs created was four jobs with one hundred and
24	meeting the standard. So, that becomes maybe	24	seventy-nine thousand one hundred and
25	an amber flashing light on the dashboard, and	25	twenty-four dollars in payroll.
	Page 42		Page 44
1	for the Board, I think the responsibility is to	1	The parish submitted a letter stating St.
2	look at a little bit of each of these	2	Tammany Parish defers to the State for any
3	individually, and in some cases, you are going	3	action deemed appropriate regarding Diversified
4	to see severe divergence from what the	4	Foods' noncompliance for all participating
5	commitment was and what the program presented.	5	years. The school board submitted a letter
6	But in these cases here, you are seeing	6	stating St. Tammany School Board defers any
7	really just a small percentage of this, on some	7	decision or action on Diversified Foods'
8	of these job counts, and where from an economic	8	noncompliance to the Louisiana Board of
9	development science, the real value to the	9	Commerce. The St. Tammany Parish School Board
10	State and to the parish and others that feed	10	does not wish to take any direct action against
11	the economy is to keep your eye on the ball, on	11	the company for 2022, and the Sheriff submitted
12	the salaries, the money that is moving into our	12	a letter giving specifics of the notices in
13	economy, and evaluate more than just a	13	question. We share your opinion mindset toward
14	statement of being out of compliance and talk	14	the challenges of meeting the benchmarks and
15	about whether it is drastically out of	15	reporting timelines due to the widespread
16	compliance and what was the were we at risk	16	effects of the pandemic given the option
17	_		
	or at being severely impacted by salary	17	available under this process and the
18	or at being severely impacted by salary reductions.		available under this process and the particulars for each of the contracts in
	reductions.	18	particulars for each of the contracts in
18	reductions. So, if these number had been half or		particulars for each of the contracts in question. The Sheriff's Office would like to
18 19 20	reductions. So, if these number had been half or something, I think there would be a particular	18 19 20	particulars for each of the contracts in question. The Sheriff's Office would like to defer judgment on the above matters to the
18 19 20 21	reductions. So, if these number had been half or something, I think there would be a particular concern on behalf of the Board, but these are	18 19 20 21	particulars for each of the contracts in question. The Sheriff's Office would like to defer judgment on the above matters to the Board of Commerce & Industry.
18 19 20 21 22	reductions. So, if these number had been half or something, I think there would be a particular concern on behalf of the Board, but these are all sort of like horseshoe, you are getting	18 19 20 21 22	particulars for each of the contracts in question. The Sheriff's Office would like to defer judgment on the above matters to the Board of Commerce & Industry. MR. JONES: Thank you. Are you here to
18 19 20 21 22 23	reductions. So, if these number had been half or something, I think there would be a particular concern on behalf of the Board, but these are all sort of like horseshoe, you are getting pretty close to the pin, and I think that	18 19 20 21	particulars for each of the contracts in question. The Sheriff's Office would like to defer judgment on the above matters to the Board of Commerce & Industry. MR. JONES: Thank you. Are you here to just speak on behalf of Diversified?
18 19 20 21 22 23 24	reductions. So, if these number had been half or something, I think there would be a particular concern on behalf of the Board, but these are all sort of like horseshoe, you are getting	18 19 20 21 22 23 24	particulars for each of the contracts in question. The Sheriff's Office would like to defer judgment on the above matters to the Board of Commerce & Industry. MR. JONES: Thank you. Are you here to just speak on behalf of Diversified? MR. RANGEL: Good morning, Mr. Chairman
18 19 20 21 22 23	reductions. So, if these number had been half or something, I think there would be a particular concern on behalf of the Board, but these are all sort of like horseshoe, you are getting pretty close to the pin, and I think that should be acknowledged. That is just a sidebar	18 19 20 21 22 23	particulars for each of the contracts in question. The Sheriff's Office would like to defer judgment on the above matters to the Board of Commerce & Industry. MR. JONES: Thank you. Are you here to just speak on behalf of Diversified?

1			
1	with AS Consulting.	1	Webster Parish that is noncompliant for the
2	Diversified Foods I think are like a lot	2	2022 reporting period. Exhibit A required the
3	of businesses that come before you for	3	company to create and maintain 28 jobs with one
4	noncompliance if they entered into an ITE	4	million in payroll. The ACR filing was never
5	contract prior to 2020 and the 2019 pandemic.	5	received, so the noncompliance letters were
6	Despite their best efforts of the ongoing ITE	6	sent out.
7	job and payroll commitments just are not	7	The Webster Parish School Board nor the
8	tangible at this time, and the company has made	8	Sheriff responded with recommendations. Since
9	a decision to exit the ITE program.	9	the letters went out and the agenda was set,
10	We have been in contact with local tax	10	the company did submit their ACR filing on
11	bodies, and the company actually filed a	11	October 13. The jobs and payroll for the 2022
12	contract cancellation request back in February	12	filing were 30 jobs with one million two
13	of this year. The reason that has not come	13	hundred and sixty-five thousand seven hundred
14	before you yet is simply because the prior	14	and fifty-nine dollars for 2022.
15	compliance filings are making their way to the	15	MR. JONES: I am sorry, give me those
16	queue, and with this twenty-two compliance	16	numbers again.
17	before you today, I expect the next agenda you	17	MR. USIE: Thirty jobs with one million
18	would probably see the Diversified Foods case.	18	two hundred and sixty-five thousand seven
19	MR. JONES: So, it is not going to proceed	19	hundred and fifty-nine dollars.
20	with the project at all?	20	MR. JONES: So, they matched their goals.
21	MR. RANGEL: It is proceeding, but they	21	MR. USIE: So, the payroll and were
22	are not, they are not they will not continue	22	met, but they were still noncompliant because
23	to have the advantage of the Cytek contract to	23	it was not filed until the October 13.
24	exemptions.	24	MR. JONES: Got it. Okay. All right.
25	MR. JONES: Okay. Any comments from	25	Please state your name and your position
	Page 46		Page 48
1	okay. All right.	1	with the company please.
2	As I understood the letters from the	_	
_	As I understood the letters from the	2	MR. SANTOS: Good morning. My name is
3	police jury and school board and the sheriff,	3	MR. SANTOS: Good morning. My name is John Santos, Chief Financial Officer for EI
3 4	police jury and school board and the sheriff, they all defer to the Board, but I heard	3 4	9 9
3	police jury and school board and the sheriff, they all defer to the Board, but I heard undertones of leniency; is that what I heard?	3	John Santos, Chief Financial Officer for EI
3 4	police jury and school board and the sheriff, they all defer to the Board, but I heard undertones of leniency; is that what I heard? MR. RANGEL: Their decision was to defer.	3 4	John Santos, Chief Financial Officer for EI Williams. MR. JONES: Tell us what happened here. MR. SANTOS: We felt that we were
3 4 5 6 7	police jury and school board and the sheriff, they all defer to the Board, but I heard undertones of leniency; is that what I heard?	3 4 5 6 7	John Santos, Chief Financial Officer for EI Williams. MR. JONES: Tell us what happened here.
3 4 5 6 7 8	police jury and school board and the sheriff, they all defer to the Board, but I heard undertones of leniency; is that what I heard? MR. RANGEL: Their decision was to defer. But none of them wanted to take direct action themselves. No penalty from them.	3 4 5 6 7 8	John Santos, Chief Financial Officer for EI Williams. MR. JONES: Tell us what happened here. MR. SANTOS: We felt that we were
3 4 5 6 7 8 9	police jury and school board and the sheriff, they all defer to the Board, but I heard undertones of leniency; is that what I heard? MR. RANGEL: Their decision was to defer. But none of them wanted to take direct action	3 4 5 6 7	John Santos, Chief Financial Officer for EI Williams. MR. JONES: Tell us what happened here. MR. SANTOS: We felt that we were initially intending to file all the
3 4 5 6 7 8 9 10	police jury and school board and the sheriff, they all defer to the Board, but I heard undertones of leniency; is that what I heard? MR. RANGEL: Their decision was to defer. But none of them wanted to take direct action themselves. No penalty from them. MR. JONES: Okay. All right. Thank you very much.	3 4 5 6 7 8 9	John Santos, Chief Financial Officer for EI Williams. MR. JONES: Tell us what happened here. MR. SANTOS: We felt that we were initially intending to file all the documentation in-house. Unfortunately we had like another case, some turnover, quite a bit of turnover in our administrative staff. This
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3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	police jury and school board and the sheriff, they all defer to the Board, but I heard undertones of leniency; is that what I heard? MR. RANGEL: Their decision was to defer. But none of them wanted to take direct action themselves. No penalty from them. MR. JONES: Okay. All right. Thank you very much. What is the pleasure of the Board? We can approve without penalty, which apparently the local entities do not feel strongly enough about incurring or imposing a penalty. I have a motion from Mr. Nassar to approve without penalty; is that right? MR. NASSAR: Yes, sir. MR. JONES: Second from Mr. Moss. Any questions or comments from the Board? Hearing none. Any comments from the public? There being none. All in favor say aye, (Complies.) Any opposition? There is none; the motion carries. Thank you.	3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	John Santos, Chief Financial Officer for EI Williams. MR. JONES: Tell us what happened here. MR. SANTOS: We felt that we were initially intending to file all the documentation in-house. Unfortunately we had like another case, some turnover, quite a bit of turnover in our administrative staff. This documentation got pushed to the side and pushed to the side until we got notification we were late, at which time we hired Deeter Consulting to manage the process for us. We know going forward we will not ever be late with these filings again. As was mentioned, we did meet our obligations and exceeded them, and we continue to do so, and we were more focusing on growing our business and now we passed on the administrative portion, this function to a consulting firm to make sure we do not ever

1 company? Are you staying in contact with them? 1 MS. CHENG: Next we have two contracts 2 2 MR. SANTOS: Not the tax authorities, but from Martco, LLC, contract 20180296. Martco in Natchitoches Parish is in noncompliance for the 3 rather the NWPID, the district that we deal 3 4 with. We continue to communicate with them 4 2020 and the 2021 reporting periods. 5 5 constantly. Exhibit A required the company to create 6 6 MR. JONES: All right. What is the and maintain 14 jobs with six hundred and 7 pleasure of the Board? Do we have a motion 7 fifty-six thousand in payroll. The actual jobs 8 8 approved with no penalty from Secretary and payroll created for the 2020 reporting 9 Pierson; second from Mayor Toups. Any 9 period was seven jobs with three hundred and 10 questions or comments from the Board? There 10 fifty thousand six hundred and fifty-six in being none. Any comments from the public? payroll. The actual jobs in payroll created 11 11 12 There being none. All in favor say aye. 12 for the 2021 reporting period was zero jobs 13 (Complies.) Any opposition? There is none; 13 with zero in payroll. 14 the motion carries. 14 The Parish Council originally denied the 15 15 exemption, so they were not requested to MR. SANTOS: Thank you. MR. USIE: Next we have two contracts, 16 16 provide feedback for this noncompliance, and we 17 Fisher Manufacturing Service, LLC, in 17 received letters from the School Board and the Tangipahoa Parish. They are noncompliant for 18 18 Sheriff stating from the School Board that our 19 the 2022 reporting period. 19 Board is in full support of taking no action on 20 20 The exhibit A for contract 20190086 2018029-ITE. 21 21 required the company create and retain one job Mr. Martin came to our board meeting and 22 22 with twenty thousand in payroll. The actual explained the complexities of the exemption, 23 23 jobs created was one with forty-nine thousand why they were found noncompliant. Our Board 24 24 understood and voted in the affirmative to take one hundred and ten dollars in payroll. The 25 filing is noncompliant due to being late only. 25 no action. The sheriff issued a letter Page 50 Page 52 1 The filing was due April 30, 2023, but not 1 stating, I am writing in support of Martco. It 2 received until May 8th, 2023. The Parish and 2 has maintained their tax exemption status. In 3 3 Sheriff did not respond with recommendations my opinion, Martco remains a lateral partner in 4 and the School Board denied the exemption at 4 Natchitoches Parish and is committed to its 5 5 the time of application and does not apply. people. As such, Martco remains a vital part 6 6 The exhibit A for contract 20210266 in reference to the above-mentioned tax 7 7 required the company create and retain one job exemptions for Martco. I am in favor of the 8 8 with twenty thousand in payroll. The actual exemptions remaining in place and no further 9 9 jobs created was two for fifty-four thousand action being taken at this time. 10 10 The next contract is 20190393 from Martco one hundred and thirty-four dollars in payroll. 11 The filing is noncompliant due to being late 11 in Natchitoches Parish and noncompliant with 12 only. It was due April 30, 2023, but not 12 the 2021 reporting period. 13 received until May 8th, 2023, and none of the 13 Their exhibit A requires the company 14 locals responded with any recommendations. 14 create and maintain five jobs with one hundred 15 MR. JONES: On the late filings they were 15 ninety-three thousand three hundred and ninety-three dollars in payroll. The actual 16 literally less than ten days late? 16 17 MR. SANTOS: Correct. 17 jobs and payroll created for the 2021 reporting 18 MR. JONES: I have a motion from Mr. Slone 18 was zero dollars in payroll. The Parish 19 19 to approve with no penalty. I have a second by Council denied the exemption at the time of the 20 Mr. Walsh representing the Governor's office as 20 location. The school board passed a motion to 21 21 a second. Any questions or comments from the approve taking no action on Martco for 22 22 noncompliance for 20180393, and the sheriff Board? There being none. Any comments from 23 the public? Hearing none. All in favor say 23 addressed this contract in the same letter that 24 aye. (Complies.) Any opposition? There being 24 I read previously stating that he is in favor of the exemptions remaining in place and no 25 none; the motion carries. 25 Page 51 Page 53

1 further action being taken in this matter. 1 overtime, with college students working on 2 2 MR. JONES: We have some -- Mr. Martin? weekends, we managed to survive, and they 3 3 Please state your name and position with the worked so hard that I paid everybody a thousand 4 4 dollars for every year of service for Royal company. 5 5 MR. MARTIN: I am Royal Martin, III. I am Martin during 2021 on November the 22nd. That 6 6 chairman and CEO and CFO of Royal Martin. is why I am positive our payroll was much, much 7 We are celebrating our hundredth year here 7 greater. So, you have got some people, a lot 8 8 in Louisiana. Royal Martin in 2000 that I was of people that worked for us for twenty-five 9 a part of, I have been around 41 years, so we 9 years. I kept it a secret. They got a 10 built the first plywood plant that had been 10 twenty-five thousand dollar check that day 11 built in 1996, 14 years, and we celebrated our 11 without knowing it. So, I know we complied 12 25th year in Natchitoches Parish in 2021. 12 with the payroll. It was extremely difficult 13 I do not like to be noncompliant, but I 13 that year for us. 14 will have some comments about that. 14 We have right now about 740 people that 15 We are different. We use the -- Board of 15 work at Chopin. We have, like I say, expanded. 16 Commerce & Industry uses a particular 16 We started -- this contract was before our 17 methodology that Secretary Pierson and I have 17 timber-mill. It was a small piece of the 18 discussed it at length. That is not exactly 18 overall plant, and we doubled the size of it in 19 19 the way we operate. 2018 and created a new log product for the 20 20 We are a 52, 53 week accounting period, State of Louisiana called kenner wood-type 21 21 which means I always end on a Sunday. That product which we had over in Alabama. So, that 22 means sometimes payrolls get paid in the next, 22 is why the numbers appear small, but we have a 23 23 in a next calendar year, and that does not jive lot of payroll. 24 24 with your methodologies. So, with that being So, we have letters of support. I would 25 said, I would like to look at my ES4 data for 25 like to add to what you were saying about the Page 54 Page 56 1 1 Natchitoches Parish Council. The Natchitoches job compliance. Also I want to point out too 2 2 that Marco at Chopin has a four million dollar Parish Council put us on an agenda that they 3 payroll per year, and 2021, I am pretty sure 3 did not put on the website. They posted it on 4 that we are compliant on all of our payroll 4 the door that day, which I do not go by and 5 5 dollars in 2020 and 2021 because there was check the door of the courthouse, sorry, and I 6 covid, and we expanded during covid, which is 6 missed the meeting, so they got mad at me and 7 7 my fault, and job creation during covid was denied, but I came back and said, put me on 8 8 extremely challenging because people got paid again, and we passed it, they passed it, but 9 to stay home, and all you had to do was to 9 they sent it to the Board late, so they 10 10 check a box and say that I applied for a job to actually did approve the extension. They just 11 qualify. 11 got it in late, so that is something else. 12 Well, we would get hundreds of 12 So, anyway, I have letters of support from 13 applications, show up for the job fair and four 13 the sheriff as he said before, and I got a 14 people would show up. So, I had supervisors, 14 unanimous vote at the School Board. I was very 15 we had enormous amounts of overtime and we ran 15 proud of that to contain. 16 as an essential business through 2020 and 2021. 16 So, Chair, that is all I have to say. I 17 We created -- we maintained -- in fact, I would 17 believe right now we have 740 jobs. Our 18 argue, I have never met you before, but I have 18 baseline was six seventy-eight, so my math, we 19 19 heard your name a lot, that I have got a CPA were over almost 60 plus. 20 and a certified internal auditor that prepares 20 MR. JONES: You may have just answered my 21 21 these for us, and I think we created the jobs question. I was going to ask, how have you 22 22 in 2020, but I do not want to argue with you, recovered over the covid debacle? 23 because all he asked for was a lot more than 23 MR. MARTIN: Pretty well. We are the 24 24 that. single largest power plant in North America, 25 25 and the safest for the last three years. So --2021 was very, very difficult, but with Page 55 Page 57

mR. JONES: We have heard a lot from people in the position that those two or three years were very difficult to find workers, and a lam curious, are we getting past that now? MR. MARTIN: We are. The education level of our applicants is poor, and we are working on that with Rapides Parish School Board and Natchitoches Parish School Board. We have implemented a lot of help from them and the technical colleges, both the technical colleges in Alexandria and in Natchitoches, and those kids need time. And so, in Rapides Parish they have implemented, if you are a D school, the kids go to summer school, which I think is outstanding, and they are going to catch up. Bright kids. And Natchitoches is also looking at that as well. Those kids need time. Ido not know if you are familiar with the school boards and more people because people are flooding into that program trying to get their kids caught up, so. MR. JONES: You have obviously done a good job with the locals, so we basically have a people may be a penalty; second Mr. St. Blane. MR. JONES: You have obviously done a good job with the locals, so we basically have a penalty; second Mr. St. Blane. MR. JONES: Yes, sir. MR. JONES: Yes, sir. MR. NASSAR: I would like to thank you for working with all the school boards and for redaying our children for the workforce, and I want to thank you and for working with all the school boards and the workforce, and I want to ommend you for our kids will not go to college. So, we need to give them what they need to be able to cnur. MR. MARTIN: Well, we employ fourteen hundred or so directly, but we have thousands of loggers and truck drivers, maintenance people; yes. MS. THOMPSON: I have a comment. Mr. MARTIN: Well, we employ fourteen hundred or so directly, but we have thousands of loggers and truck drivers, maintenance people; yes. MS. THOMPSON: By my account, you have invested 25 and 30 million dollars into just hundred or so directly, but we have thousands to high fourteen hundred or so directly, but we have thousand				
MR. NASSAR: Thank you. That is very good. It is very good to tane the forest pood and thank you so that fo	1		1	•
4 I am curious, are we getting past that now? 5 The education level of our applicants is poor, and we are working on that with Rapides Parish School Board and Natchitoches and hose kids need time. 10 help from them and the technical colleges, both the the technical colleges in Alexandria and in the properties of the properti	2	people in the position that those two or three	2	statewide in 18 schools.
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1 questions from the Board? Any comments from 2 the public? Hearing none. All in favor say 3 aye. (Complies.) Any opposition? There being 4 none, the motion carries. 5 From all of us, Mr. Martin, thank you for 5 you and your family and what you have done for 6 the State. 8 MR. MARTIN: I appreciate it very much. 9 MS. CHENG: And that concludes the 10 MR. JONES: All right. Let's move on to 11 consideration of the tax utilization request 12 from an oral contract. 13 Ladies and gentlemen, this is something we 14 do not see very often. This is a program that 15 the State has that is just not exercised very 16 often, at least not what this Board has see. 17 And I am going to try to give you the short 19 Governor has the authority through ULAB, if it 20 basically offer them a tax equalization system 10 20210399, CSP Deriver, LLC, Beaurege 2 Parish. 20210427, ControlWorks, LLC, Cado Parish. 20210304, Honeywell Internationa 2 Parish. 20210305, Hone 6 International, Inc, Ascension Parish. 20210305, Hone 6 International, Inc, Ascension Parish. 2021049, Niagara Bottling, LLC, Tangipa 20220449, Niagara Bottling, LLC, Tangipa 20210420, PHI Aviation, LLC, 12 Terrebonne Parish. 20210306, Sealevel 13 Construction, Inc, Lafourche Parish. 20210 UOP, LLC, Caddo Parish. 14 UOP, LLC, Caddo Parish. 15 UOP, LLC, Caddo Parish. 16 MR. JONES: Thank you. Entertain a name of the state, to 17 to approve these applications. Mayor Toup 3 second Mr. Moss. Any questions or comm 3 from the Board? Hearing none. All in favor 3 ayaye (Complies.) Any opposition? The 12 being none, the motion carry.	alcasieu scension I Inc, sywell ility . thoa 0302 0210303,
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11 consideration of the tax utilization request 12 from an oral contract. 13 Ladies and gentlemen, this is something we 14 do not see very often. This is a program that 15 the State has that is just not exercised very 16 often, at least not what this Board has see. 17 And I am going to try to give you the short 18 version of this without going through a great 19 deal of explanation, but essentially, the 20 Governor has the authority through ULAB, if it 21 is trying to bring a company to the state, to 11 Parish. 20210420, PHI Aviation, LLC, 12 Terrebonne Parish. 20210306, Sealevel 13 Construction, Inc, Lafourche Parish. 20210 14 UOP, LLC, East Baton Rouge Parish and 2 15 UOP, LLC, Caddo Parish. 16 MR. JONES: Thank you. Entertain a not opprove these applications. Mayor Toup second Mr. Moss. Any questions or community of the Board? Hearing none. Any community from the public? Hearing none. All in favoration is trying to bring a company to the state, to 10 Parish. 20210420, PHI Aviation, LLC, Terrebonne Parish. 20210306, Sealevel 12 UOP, LLC, East Baton Rouge Parish and 2 13 UOP, LLC, Caddo Parish. 14 UOP, LLC, Caddo Parish. 15 To approve these applications. Mayor Toup from the Board? Hearing none. Any community from the Board? Hearing none. All in favoration is trying to bring a company to the state, to	0302 0210303, notion
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20 Governor has the authority through ULAB, if it 20 from the public? Hearing none. All in favor 21 is trying to bring a company to the state, to 21 say aye (Complies.) Any opposition? The	I
21 is trying to bring a company to the state, to 21 say aye (Complies.) Any opposition? The	I
	I
22 basically offer them a tay equalization system 22 being none, the motion carry	re
23 so that they are equal with the State with whom 23 MS. ADEGBE: I have one change of page 15.	oject
you were competing, so that by coming here 24 physical location.	
25 rather than going to say Texas or Mississippi, 25 20151137, Brown & Root Industrial	
Page 62	Page 64
1 they received tax treatment comparable to what 1 Services, LLC of Delaware and BR In	dustrial
2 they would have received had they gone to the 2 Operations, LLC. Previously address,	2600 City
3 other state. 3 Place Court, Suite 500, Baton Rouge,	Louisiana
4 But in any event, Pool Corporations and 4 70808, East Baton Rouge Parish. Nev	address is
5 subsidiaries are in a program like that now and 5 4171 Essen Lane, suite 1100, Baton R	ouge,
6 they are up for a five-year renewal of that 6 Louisiana 70809, East Baton Rouge P	arish.
7 program, and that is what is before us now, to 7 MR. JONES: Entertain a motion to	approve
8 approve or not approve that renewal. 8 this change of physical location. A mo	otion
	oss. Any
9 Mr. Pierson, is that a reasonably fair 9 from Mr. Simien; second from Mr. Mo	10 77
10 description of the program? 10 from Mr. Simien; second from Mr. Modescription of the program? 10 questions or comments from the Board	i? Hearing
	0
description of the program? 10 questions or comments from the Board 11 MR. PIERSON: That is correct, sir, and it 12 is as you have stated, rarely invoked, but it 12 questions or comments from the Board 11 none. Any comments from the public 12 none. All in favor say aye. (Complies	? Hearing
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description of the program? MR. PIERSON: That is correct, sir, and it is as you have stated, rarely invoked, but it is a very substantial company and a great opportunity for Louisiana, and it is a very, description of the program? none. Any comments from the Board none. All in favor say aye. (Complies opposition? There being none, the model of the program of the program opposition? There being none, the model of the program opposition of the Board opposition of the program opposition oppositio	? Hearing s.) Any tion
description of the program? MR. PIERSON: That is correct, sir, and it is as you have stated, rarely invoked, but it is a very substantial company and a great opportunity for Louisiana, and it is a very, very strong employer in the St. Tammany region. 10 questions or comments from the Board none. Any comments from the public none. All in favor say aye. (Complies opposition? There being none, the most carries. MS. ADEGBE: That concludes the	? Hearing s.) Any tion
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description of the program? MR. PIERSON: That is correct, sir, and it is as you have stated, rarely invoked, but it is a very substantial company and a great opportunity for Louisiana, and it is a very, very strong employer in the St. Tammany region. MR. JONES: Correct. We will entertain a motion to approve from Mr. St. Blanc; second Mr. Slone. Any questions or comments from the MR. ROSENBERG: There are 19 MR. ROSENBERG: There are 19	? Hearing s.) Any tion e ad us new e Street
description of the program? MR. PIERSON: That is correct, sir, and it is as you have stated, rarely invoked, but it is a very substantial company and a great opportunity for Louisiana, and it is a very, very strong employer in the St. Tammany region. MR. JONES: Correct. We will entertain a motion to approve from Mr. St. Blanc; second Mr. Slone. Any questions or comments from the MR. Jones: Correct. We will entertain a motion to approve from Mr. St. Blanc; second Mr. Slone. Any questions or comments from the Board? Hearing none. Any comments from the public? All in favor say aye. (Complies.)	? Hearing s.) Any tion e ad us new e Street 401
description of the program? MR. PIERSON: That is correct, sir, and it is as you have stated, rarely invoked, but it is a very substantial company and a great opportunity for Louisiana, and it is a very, very strong employer in the St. Tammany region. MR. JONES: Correct. We will entertain a motion to approve from Mr. St. Blanc; second Mr. Slone. Any questions or comments from the MR. ROSENBERG: There are 19 public? All in favor say aye. (Complies.) Any opposition? There being none, the motion 10 questions or comments from the Board none. Any comments from the public none. All in favor say aye. (Complies.) MS. ADEGBE: That concludes the MR. JONES: Thank you, ma'am. Good morning, Mr. Rosenberg. Let through. MR. ROSENBERG: There are 19 applications. 20220036 for 1101 Alin LLC, Orleans Parish. 20230135 for 3-2-	? Hearing 3.) Any stion ad us new e Street 401
description of the program? MR. PIERSON: That is correct, sir, and it is as you have stated, rarely invoked, but it is a very substantial company and a great opportunity for Louisiana, and it is a very, very strong employer in the St. Tammany region. MR. JONES: Correct. We will entertain a motion to approve from Mr. St. Blanc; second Mr. Slone. Any questions or comments from the MR. Jones. Any questions or comments from the poublic? All in favor say aye. (Complies.) Any opposition? There being none, the motion carries. 10 questions or comments from the public none. All in favor say aye. (Complies opposition? There being none, the motion for approve from Mr. St. Blanc; second for applications. 20220036 for 1101 Alin LLC, Orleans Parish. 20230135 for 3-22 LLC, Orleans Parish. 20230135 for 3-24 LLC, Orleans Parish. 20230135 fo	? Hearing s.) Any tion e ad us new e Street 401
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1	3401 Jefferson Highway LLC, Jefferson Parish.	1	MR. ROSENBERG: Four three.
2	20220293, Bates Real Estate, East Baton Rouge	2	MR. JONES: Thank you very much.
3	Parish. 20230010 for Highland Moon Properties,	3	Copech Properties. We will entertain a
4	LLC, East Baton Rouge Parish. 20220250, RBR	4	motion for renewal from Mr. Nassar; second from
5	Government, LP, East Baton Rouge Parish.	5	Mayor Toups. Any questions or comments from
6	20220251, RBR Government, LP, East Baton Rouge	6	the Board? There being none. Any comments
7	Parish. 20220252, RBR Government, LP, East	7	from the public? There being none. All in
8	Baton Rouge Parish. 0223 20220253, RBR	8	favor say aye. (Complies.) Any opposition?
9	Government, LP, East Baton Rouge Parish.	9	There is none, motion carries.
10	20220254 for RBR Government, LP, East Baton	10	Now let's go to special requests.
11	Rouge Parish. 20220255, RBR Government, LP,	11	MR. ROSENBERG: There is one transfer of
12	East Baton Rouge Parish. 20220256, RBR	12	ownership request for contract 20170016, former
13	Government, LP, East Baton Rouge Parish.	13	owner is Monroe Developments, LLC, to the new
14	20220257, RBR Government, LP, in East Baton	14	owner, Advantage Health Plan, Inc., in Ouachita
15	Rouge Parish. 20220258 for RBR Government, LP,	15	Parish.
16	East Baton Rouge Parish. 20220261 for RBR	16	MR. JONES: Entertain a motion to approve
17	Government, LP, in East Baton Rouge Parish.	17	this transfer of ownership. Motion from
18	20210433 for Roselawn Properties, Inc, in	18	Mr. Simien; second from Mr. Moller. Any
19	Lafayette Parish, and 20210510 for Summa NOLA	19	questions or comments from the Board? There
20	IV LLC in Orleans Parish.	20	being none. Any comments from the public?
21	MR. JONES: All right.	21	There being none. All in favor say aye.
22	As you know with restoration tax payment,	22	(Complies.) Any opposition? There is none;
23	these contracts have already been to local	23	the motion carries.
24	entities and have been approved before coming	24	MR. ROSENBERG: That concludes the RTA
25	to LED, so I will entertain a motion to approve	25	agenda.
	Page 66		Page 68
1	from Mr. Nassar; second from Mayor Toups. You		MR. JONES: Thank you, Mr. Rosenberg,
2	have a question, Mr. Slone?	2	appreciate your help. Good morning.
2 3	have a question, Mr. Slone? MR. SLONE: Can you repeat the application		appreciate your help. Good morning. MS. METOYER: I have 10 applications.
2 3 4	have a question, Mr. Slone? MR. SLONE: Can you repeat the application number for Bates Real Estate? For the record,	2 3 4	appreciate your help. Good morning. MS. METOYER: I have 10 applications. 20200424, Colonial Oaks Care Center of
2 3 4 5	have a question, Mr. Slone? MR. SLONE: Can you repeat the application number for Bates Real Estate? For the record, I may have heard you say three instead of eight	2 3 4 5	appreciate your help. Good morning. MS. METOYER: I have 10 applications. 20200424, Colonial Oaks Care Center of Metairie, LLC, Jefferson Parish. 20200183,
2 3 4 5 6	have a question, Mr. Slone? MR. SLONE: Can you repeat the application number for Bates Real Estate? For the record, I may have heard you say three instead of eight that last digit.	2 3 4 5 6	appreciate your help. Good morning. MS. METOYER: I have 10 applications. 20200424, Colonial Oaks Care Center of Metairie, LLC, Jefferson Parish. 20200183, Community Care Center of Thibodaux, LLC,
2 3 4 5 6 7	have a question, Mr. Slone? MR. SLONE: Can you repeat the application number for Bates Real Estate? For the record, I may have heard you say three instead of eight that last digit. MR. ROSENBERG: Yes, sir. The application	2 3 4 5 6 7	appreciate your help. Good morning. MS. METOYER: I have 10 applications. 20200424, Colonial Oaks Care Center of Metairie, LLC, Jefferson Parish. 20200183, Community Care Center of Thibodaux, LLC, Lafourche Parish. 20200464, Conrad Shipyard,
2 3 4 5 6 7 8	have a question, Mr. Slone? MR. SLONE: Can you repeat the application number for Bates Real Estate? For the record, I may have heard you say three instead of eight that last digit. MR. ROSENBERG: Yes, sir. The application number is 20220298.	2 3 4 5 6 7 8	appreciate your help. Good morning. MS. METOYER: I have 10 applications. 20200424, Colonial Oaks Care Center of Metairie, LLC, Jefferson Parish. 20200183, Community Care Center of Thibodaux, LLC, Lafourche Parish. 20200464, Conrad Shipyard, LLC, St. Mary Parish. 20210212, Gulf Coast
2 3 4 5 6 7 8 9	have a question, Mr. Slone? MR. SLONE: Can you repeat the application number for Bates Real Estate? For the record, I may have heard you say three instead of eight that last digit. MR. ROSENBERG: Yes, sir. The application number is 20220298. MR. SLONE: Thank you.	2 3 4 5 6 7	appreciate your help. Good morning. MS. METOYER: I have 10 applications. 20200424, Colonial Oaks Care Center of Metairie, LLC, Jefferson Parish. 20200183, Community Care Center of Thibodaux, LLC, Lafourche Parish. 20200464, Conrad Shipyard, LLC, St. Mary Parish. 20210212, Gulf Coast Hotel Group, LLC, Calcasieu Parish. 20190412,
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2 3 4 5 6 7 8 9 10 11 12	have a question, Mr. Slone? MR. SLONE: Can you repeat the application number for Bates Real Estate? For the record, I may have heard you say three instead of eight that last digit. MR. ROSENBERG: Yes, sir. The application number is 20220298. MR. SLONE: Thank you. MR. JONES: All right. Any other questions or comments from the Board? Hearing none. Any comments from the public? Hearing	2 3 4 5 6 7 8 9 10 11 12	appreciate your help. Good morning. MS. METOYER: I have 10 applications. 20200424, Colonial Oaks Care Center of Metairie, LLC, Jefferson Parish. 20200183, Community Care Center of Thibodaux, LLC, Lafourche Parish. 20200464, Conrad Shipyard, LLC, St. Mary Parish. 20210212, Gulf Coast Hotel Group, LLC, Calcasieu Parish. 20190412, Howell Foundry, LLC, West Feleciana Parish. 20200404, Jackson 4 Management Services, LLC, Lafayette Parish. 20200184, Kenter, LLC,
2 3 4 5 6 7 8 9 10 11 12 13	have a question, Mr. Slone? MR. SLONE: Can you repeat the application number for Bates Real Estate? For the record, I may have heard you say three instead of eight that last digit. MR. ROSENBERG: Yes, sir. The application number is 20220298. MR. SLONE: Thank you. MR. JONES: All right. Any other questions or comments from the Board? Hearing none. Any comments from the public? Hearing none. All in favor say aye. (Complies.) Any	2 3 4 5 6 7 8 9 10 11 12 13	appreciate your help. Good morning. MS. METOYER: I have 10 applications. 20200424, Colonial Oaks Care Center of Metairie, LLC, Jefferson Parish. 20200183, Community Care Center of Thibodaux, LLC, Lafourche Parish. 20200464, Conrad Shipyard, LLC, St. Mary Parish. 20210212, Gulf Coast Hotel Group, LLC, Calcasieu Parish. 20190412, Howell Foundry, LLC, West Feleciana Parish. 20200404, Jackson 4 Management Services, LLC, Lafayette Parish. 20200184, Kenter, LLC, Calcasieu Parish. 20190009, Elroy Metal Mill,
2 3 4 5 6 7 8 9 10 11 12 13 14	have a question, Mr. Slone? MR. SLONE: Can you repeat the application number for Bates Real Estate? For the record, I may have heard you say three instead of eight that last digit. MR. ROSENBERG: Yes, sir. The application number is 20220298. MR. SLONE: Thank you. MR. JONES: All right. Any other questions or comments from the Board? Hearing none. Any comments from the public? Hearing none. All in favor say aye. (Complies.) Any opposition? There is none; motion carries. We	2 3 4 5 6 7 8 9 10 11 12 13 14	appreciate your help. Good morning. MS. METOYER: I have 10 applications. 20200424, Colonial Oaks Care Center of Metairie, LLC, Jefferson Parish. 20200183, Community Care Center of Thibodaux, LLC, Lafourche Parish. 20200464, Conrad Shipyard, LLC, St. Mary Parish. 20210212, Gulf Coast Hotel Group, LLC, Calcasieu Parish. 20190412, Howell Foundry, LLC, West Feleciana Parish. 20200404, Jackson 4 Management Services, LLC, Lafayette Parish. 20200184, Kenter, LLC, Calcasieu Parish. 20190009, Elroy Metal Mill, Incorporated, Bossier Parish. 20160995, Summa
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	have a question, Mr. Slone? MR. SLONE: Can you repeat the application number for Bates Real Estate? For the record, I may have heard you say three instead of eight that last digit. MR. ROSENBERG: Yes, sir. The application number is 20220298. MR. SLONE: Thank you. MR. JONES: All right. Any other questions or comments from the Board? Hearing none. Any comments from the public? Hearing none. All in favor say aye. (Complies.) Any opposition? There is none; motion carries. We have a special request? MR. ROSENBERG: I was anticipating presenting the renewal application first. There was a miscommunication when compiling the MR. JONES: No problem. MR. ROSENBERG: There is one renewal application for 20161634 for Copech Properties, LLC, in Ouachita Parish.	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	appreciate your help. Good morning. MS. METOYER: I have 10 applications. 20200424, Colonial Oaks Care Center of Metairie, LLC, Jefferson Parish. 20200183, Community Care Center of Thibodaux, LLC, Lafourche Parish. 20200464, Conrad Shipyard, LLC, St. Mary Parish. 20210212, Gulf Coast Hotel Group, LLC, Calcasieu Parish. 20190412, Howell Foundry, LLC, West Feleciana Parish. 20200404, Jackson 4 Management Services, LLC, Lafayette Parish. 20200184, Kenter, LLC, Calcasieu Parish. 20190009, Elroy Metal Mill, Incorporated, Bossier Parish. 20160995, Summa Lodging, LLC, East Baton Rouge Parish and 20200448, Willis-Knighton Medical Center, Incorporated, Caddo Parish. MR. JONES: Entertain a motion to approve. Mr. St. Blanc; second from Mr. Slone. Any questions or comments from the Board? There being no comments from the public. Being none. All in favor say aye. (Complies.) Any opposition? There is none, the motion carries.

1 Natchitoches Parish. The existing contract is 1 Alexandria, Monroe, Shreveport, Thibodaux, and 2 2 2/15 of '18 to 2/14 of 2023. The requested not only making the information available by 3 3 term date is 2/14/22. The program requirements coming to the various regions around the state, 4 have been met. No additional jobs are 4 but also numerous events that included the 5 5 anticipated. Louisiana Bankers association and others. 6 6 20160639, Excel Contractors, Incorporated, So, to date we have gotten more than six 7 d/b/a, Excel Contractors, Incorporated, East 7 million dollars into financial institutions 8 8 Baton Rouge Parish. The existing contract is available to push out. We continue to try to 9 6/13/18 to 6/12/2023. The requested term date 9 grow the inventory of existing banks that are 10 is 6/12/2021. The program requirements have 10 called preferred lenders where the boards have 11 been met. No additional jobs are anticipated. 11 adopted the rules and regulations required by 12 20151284, Excel Group Services, 12 the US Treasury, but we think our coverage is 13 13 Incorporated, Ascension Parish. The existing around 50 percent of the state right now in 32 14 contract period is 6/13/18 to 6/12/2023. The 14 parishes, although we still have an aggressive 15 15 requested term date is 6/12/2021. The program effort to enter more banks into these programs, 16 requirements have been met. No additional jobs 16 and also to launch the venture capital and C 17 17 funding that is now made available through this are anticipated. 18 MR. JONES: Entertain a motion to approve 18 important program. 19 19 Over and with our office of International these terminations. Motion from Mayor Toups; 20 20 second from Mr. Hollins. Any questions or Commerce, they have spent the last few months 21 21 comments from the Board? Hearing none. Any holding stakeholders meeting and workshops, and 22 22 comments from the public? Hearing none. All were able to develop a comprehensive 23 23 in favor say aye. (Complies.) Any opposition? development plans which was adopted by the 24 24 Hearing none, the motion carries. Thank you. Louisiana Board of International Commence. On 25 MS. METOYER: That concludes EZ. 25 October 19th we will be posting that on our Page 70 Page 72 1 1 MR. JONES: Very good. All right. website and making that available in 2 2 Do we have any other business before the distribution. 3 3 Board? Hearing none, Secretary Pierson, bring Monday we were notified by the EEA of the 4 4 Phase I award for the development of a wind us up to date. MR. PIERSON: Yes, sir, and I will try to 5 5 energy hub here in Louisiana. This opens the 6 move through this fairly quickly. I am glad to 6 door to compete for a Phase II award which 7 7 make these announcements around our program. could have some significant funding available 8 for us as a state and to develop this new 8 I just got back from a Lafayette meeting 9 9 technology and growing industry here in where Louisiana Economic Development cohosted a 10 10 America. We will provide for you some more statewide, small business summit with Lafayette 11 Economic Development Authority. It was well 11 information on that as it develops. 12 12 Also, relative to our military activities, attended. 13 The governor made the opening remarks, and 13 we are continuing to pay close attention to the 14 14 important role Department of Defense we were able to spend the better part of the 15 15 day introducing opportunities to small installations play in Louisiana, but really, on 16 the 16th of November we will be in Vernon 16 businesses across the state with our programs, 17 17 Parish cutting the ribbon on one of our five and certainly, one of the key programs that we 18 18 technology centers that we helped establish on are moving on right now is our states Small 19 19 those public school campuses in Vernon Parish. Business Credited Initiative as you will recall 20 where the US Treasury awarded us two hundred 20 Those are Fort Johnson, formerly Fort Polk. 21 21 With about a 7.5 million dollar investment from thirteen million dollars. Since April we have 22 22 been promoting that program across the state. the Department of Defense, we were able to 23 23 We have had road shows, we call business into build technology centers on two -- campuses, 24 24 two middle-school campuses and one high school the community across Louisiana in New Orleans, 25 25 campus, and those are locations where students Baton Rouge, Lake Charles, Lafayette, Page 73 Page 71

1	can gather for information, instruction. They	1	
2	have a full compliment of wifi and other	2	
3	technology to enable the opportunities for	3	REPORTER'S CERTIFICATE
4	those students. Really an exciting enhancement	4	I, Kristine M. Ferachi, Certified Court
5	for Vernon Parish in keeping Port Johnson	5	Reporter, Certificate Number 87173, in and for the
6	strong. Obviously it is very important to us.	6	State of Louisiana, as the officer before whom this
7	It highlights both the EEA awards and the		proceeding was taken, do hereby certify that this
8	seven-and-a-half million dollars that we	l .	proceeding set forth in the foregoing 77 pages was
9	secured by the Department of Defense, the	1	taken on October 25, 2023; that this proceeding was
10	active effort that the Department takes to	l .	reported by me in stenographic machine shorthand,
11	secure external funding from virtually the		was prepared and transcribed by me or under my
12	Federal government for a lot of different		personal direction and supervision, and is a true
13	programs. That was not always available, so it	l .	and correct transcript to the best of my ability and
14	has been a new and evolving initiative in the		understanding; that the transcript has been prepared
15	Department and we will show you some of the		in compliance with transcript format guidelines
16	success that we have had, and not only in the	l .	required by statute or by the rules of the board,
17	year of 2023, but a recapture of some recent	l .	and that I am informed about the complete
18		1	arrangement, financial or otherwise, with the
19	information relative to those successes, and a number of others with our annual report, which	l .	person or entity making arrangements for deposition
20	<u> -</u>		
20	I hope we will be able to present to you in our		services; that I have acted in compliance with the
	next meeting.	l .	prohibition on contractual relationships, as defined
22	So, that concludes my report, unless there		by Louisiana Code of Procedure Article 1434 and in
23	are some questions or topics people would like		the rules and advisory opinions of the board; that I
24	to discuss.	1	have no actual knowledge of any prohibited
25	MR. JONES: Any questions for the Page 74	25	employment or contractual relationship, direct or Page 76
	Tuge /+		Tage 70
1	secretary? Hearing none, thank you very much.	1	indirect, between a court reporting firm and any
2	Ladies and gentlemen, that brings us to	2	party litigant in this matter, nor is there any such
3	the end of our agenda. I would remind the	l .	relationship between myself and a party litigant in
4	Board that our December meeting is a little bit	4	this matter; that I am not related to counsel or to
5	earlier in the month than is normal, but I hope	5	the parties herein, nor am I otherwise interested in
6	it is on your calendar. We have some important	6	the outcome of this matter.
7	matters coming up that day, and to let you know	7	This certification is valid only for a
8	that it may very well be the last meeting of	8	transcript accompanied by my original signature and
9	this Board as precedent constitutes, because	9	original required seal on this page.
10	with the new governor, Governor Elect Landry	10	Signed: November 10, 2023
11	will have the opportunity to make appointments	11	
12	to this Board, and so, December may be our last	12	
13	time together as a group. So, I urge you to be	13	
14	here and let's celebrate December at our last	14	Kristine M. Ferachi, CCR #87173
15	meeting.	15	
16	Anything else? Being none. Motion to	16	
17	adjourn. All in favor say aye. (Complies.)	17	
18	We are done. Thank you.	18	
19	(Whereupon, the hearing was concluded.)	19	
20		20	
21		21	
22		22	
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24		24	
25		25	
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[& - 20220103]

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[20220104 - action]

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